

**Table A**  
**INTUIT INC.**  
**GAAP CONSOLIDATED STATEMENTS OF OPERATIONS**  
(In millions, except per share amounts)  
(Unaudited)

	<b>Three Months Ended</b>	
	<b>October 31, 2009</b>	<b>October 31, 2008</b>
Net revenue:		
Product	\$ 206	\$ 220
Service and other	287	261
Total net revenue	<u>493</u>	<u>481</u>
Costs and expenses:		
Cost of revenue:		
Cost of product revenue	35	33
Cost of service and other revenue	119	112
Amortization of purchased intangible assets	22	15
Selling and marketing	185	186
Research and development	143	136
General and administrative	78	65
Acquisition-related charges	10	10
Total costs and expenses [A]	<u>592</u>	<u>557</u>
Operating loss	(99)	(76)
Interest expense	(16)	(12)
Interest and other income (expense)	5	(1)
Loss before income taxes	(110)	(89)
Income tax benefit [B]	(42)	(37)
Net loss	<u>\$ (68)</u>	<u>\$ (52)</u>
Basic and diluted net loss per share	<u>\$ (0.21)</u>	<u>\$ (0.16)</u>
Shares used in basic and diluted per share calculations	<u>320</u>	<u>323</u>

See accompanying Notes.

INTUIT INC.  
NOTES TO TABLE A

[A] The following table summarizes the total share-based compensation expense that we recorded for the periods shown.

<i>(in millions)</i>	<u>Three Months Ended</u>	
	<u>October 31,</u> <u>2009</u>	<u>October 31,</u> <u>2008</u>
Cost of service and other revenue	\$ 2	\$ 1
Selling and marketing	7	8
Research and development	9	7
General and administrative	9	6
Total share-based compensation	<u>\$ 27</u>	<u>\$ 22</u>

[B] Our effective tax benefit rate for the three months ended October 31, 2009 was approximately 38%. This differed from the federal statutory rate of 35% primarily due to state income taxes, which were partially offset by the benefit we received from the domestic production activities deduction and the federal and state research and experimentation credits. Our effective tax benefit rate for the three months ended October 31, 2008 was approximately 42%. Excluding net one-time benefits primarily related to the reinstatement of the research and experimentation credit, our effective tax benefit rate for that period was approximately 35% and did not differ significantly from the federal statutory rate of 35%.

**Table B**  
**INTUIT INC.**  
**RECONCILIATION OF NON-GAAP FINANCIAL MEASURES**  
**TO MOST DIRECTLY COMPARABLE GAAP FINANCIAL MEASURES**  
(In millions, except per share amounts)  
(Unaudited)

	<b>Three Months Ended</b>	
	<b>October 31, 2009</b>	<b>October 31, 2008</b>
<b>GAAP operating loss</b>	\$ (99)	\$ (76)
Amortization of purchased intangible assets	22	15
Acquisition-related charges	10	10
Professional fees for business combinations	1	-
Share-based compensation expense	27	22
<b>Non-GAAP operating loss</b>	<u>\$ (39)</u>	<u>\$ (29)</u>
<b>GAAP net loss</b>	\$ (68)	\$ (52)
Amortization of purchased intangible assets	22	15
Acquisition-related charges	10	10
Professional fees for business combinations	1	-
Share-based compensation expense	27	22
Net gains on marketable equity securities and other investments	-	(1)
Income tax effect of non-GAAP adjustments	(23)	(16)
Exclusion of discrete tax items	(1)	(6)
<b>Non-GAAP net loss</b>	<u>\$ (32)</u>	<u>\$ (28)</u>
<b>GAAP diluted net loss per share</b>	\$ (0.21)	\$ (0.16)
Amortization of purchased intangible assets	0.07	0.04
Acquisition-related charges	0.03	0.03
Professional fees for business combinations	-	-
Share-based compensation expense	0.08	0.07
Net gains on marketable equity securities and other investments	-	-
Income tax effect of non-GAAP adjustments	(0.07)	(0.05)
Exclusion of discrete tax items	-	(0.02)
<b>Non-GAAP diluted net loss per share</b>	<u>\$ (0.10)</u>	<u>\$ (0.09)</u>
<b>Shares used in diluted per share calculations</b>	<u>320</u>	<u>323</u>

See "About Non-GAAP Financial Measures" immediately following Table E for information on these measures, the items excluded from the most directly comparable GAAP measures in arriving at non-GAAP financial measures, and the reasons management uses each measure and excludes the specified amounts in arriving at each non-GAAP financial measure.

**Table C**  
**INTUIT INC.**  
**CONDENSED CONSOLIDATED BALANCE SHEETS**  
(In millions)  
(Unaudited)

	<b>October 31, 2009</b>	<b>July 31, 2009</b>
<b>ASSETS</b>		
Current assets:		
Cash and cash equivalents	\$ 313	\$ 679
Investments	614	668
Accounts receivable, net	160	147
Income taxes receivable	98	67
Deferred income taxes	91	92
Prepaid expenses and other current assets	67	43
Current assets before funds held for customers	1,343	1,696
Funds held for customers	293	272
Total current assets	1,636	1,968
Long-term investments	92	97
Property and equipment, net	522	529
Goodwill	1,824	1,826
Purchased intangible assets, net	258	293
Long-term deferred income taxes	41	36
Other assets	81	77
Total assets	\$ 4,454	\$ 4,826
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>		
Current liabilities:		
Accounts payable	\$ 114	\$ 105
Accrued compensation and related liabilities	118	175
Deferred revenue	355	378
Other current liabilities	140	154
Current liabilities before customer fund deposits	727	812
Customer fund deposits	293	272
Total current liabilities	1,020	1,084
Long-term debt	998	998
Other long-term obligations	164	187
Total liabilities	2,182	2,269
Stockholders' equity	2,272	2,557
Total liabilities and stockholders' equity	\$ 4,454	\$ 4,826

**Table D**  
**INTUIT INC.**  
**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS**  
(In millions)  
(Unaudited)

	<b>Three Months Ended</b>	
	<b>October 31, 2009</b>	<b>October 31, 2008</b>
<b>Cash flows from operating activities:</b>		
Net loss	\$ (68)	\$ (52)
Adjustments to reconcile net loss to net cash used in operating activities:		
Depreciation	39	33
Amortization of intangible assets	36	27
Share-based compensation	27	22
Deferred income taxes	(24)	45
Tax benefit from share-based compensation plans	6	11
Excess tax benefit from share-based compensation plans	(3)	(6)
Other	4	5
Total adjustments	<u>85</u>	<u>137</u>
Changes in operating assets and liabilities:		
Accounts receivable	(13)	(17)
Prepaid expenses, taxes and other current assets	(56)	(121)
Accounts payable	9	22
Accrued compensation and related liabilities	(57)	(113)
Deferred revenue	(24)	(18)
Income taxes payable	-	(14)
Other liabilities	(16)	(24)
Total changes in operating assets and liabilities	<u>(157)</u>	<u>(285)</u>
<b>Net cash used in operating activities</b>	<b><u>(140)</u></b>	<b><u>(200)</u></b>
<b>Cash flows from investing activities:</b>		
Purchases of available-for-sale debt securities	(388)	(36)
Sales of available-for-sale debt securities	322	148
Maturities of available-for-sale debt securities	36	11
Net change in funds held for customers' money market funds and other cash equivalents	66	283
Purchases of property and equipment	(32)	(67)
Net change in customer fund deposits	21	(283)
Other	(3)	2
<b>Net cash provided by investing activities</b>	<b><u>22</u></b>	<b><u>58</u></b>
<b>Cash flows from financing activities:</b>		
Net proceeds from issuance of common stock under stock plans	65	77
Tax payments related to restricted stock issuance	(15)	(12)
Purchase of treasury stock	(300)	(165)
Excess tax benefit from share-based compensation plans	3	6
Other	(1)	-
<b>Net cash used in financing activities</b>	<b><u>(248)</u></b>	<b><u>(94)</u></b>
Effect of exchange rates on cash and cash equivalents	-	(8)
<b>Net decrease in cash and cash equivalents</b>	<b><u>(366)</u></b>	<b><u>(244)</u></b>
Cash and cash equivalents at beginning of period	679	413
<b>Cash and cash equivalents at end of period</b>	<b><u>\$ 313</u></b>	<b><u>\$ 169</u></b>

**Table E**

INTUIT INC.  
RECONCILIATION OF FORWARD-LOOKING GUIDANCE FOR NON-GAAP FINANCIAL MEASURES  
TO PROJECTED GAAP REVENUE, OPERATING INCOME (LOSS), AND EPS  
(In millions, except per share amounts)  
(Unaudited)

	<b>Forward-Looking Guidance</b>					
	<b>GAAP</b>		<b>Adjustments</b>	<b>Non-GAAP</b>		
	<b>Range of Estimate</b>			<b>Range of Estimate</b>		
	<b>From</b>	<b>To</b>		<b>From</b>	<b>To</b>	
<b>Three Months Ending</b>						
<b>January 31, 2010</b>						
Revenue	\$ 800	\$ 835	\$ -		\$ 800	\$ 835
Operating income	\$ 94	\$ 109	\$ 66	[a]	\$ 160	\$ 175
Diluted earnings per share	\$ 0.15	\$ 0.18	\$ 0.14	[b]	\$ 0.29	\$ 0.32
Shares	320	324	-		320	324
<b>Twelve Months Ending</b>						
<b>July 31, 2010</b>						
Revenue	\$ 3,300	\$ 3,430	\$ -		\$ 3,300	\$ 3,430
Operating income	\$ 785	\$ 825	\$ 200	[c]	\$ 985	\$ 1,025
Diluted earnings per share	\$ 1.49	\$ 1.56	\$ 0.40	[d]	\$ 1.89	\$ 1.96
Shares	319	323	-		319	323

See "About Non-GAAP Financial Measures" immediately following this Table E for information on these measures, the items excluded from the most directly comparable GAAP measures in arriving at non-GAAP financial measures, and the reasons management uses each measure and excludes the specified amounts in arriving at each non-GAAP financial measure.

- [a] Reflects estimated adjustments for share-based compensation expense of approximately \$36 million; amortization of purchased intangible assets of approximately \$17 million; and acquisition-related charges of approximately \$13 million.
- [b] Reflects the estimated adjustments in item [a], income taxes related to these adjustments, and adjustments for certain discrete GAAP tax items.
- [c] Reflects estimated adjustments for share-based compensation expense of approximately \$124 million; amortization of purchased intangible assets of approximately \$36 million; and acquisition-related charges of approximately \$40 million.
- [d] Reflects the estimated adjustments in item [c], income taxes related to these adjustments, and adjustments for certain discrete GAAP tax items.

INTUIT INC.  
ABOUT NON-GAAP FINANCIAL MEASURES

The accompanying press release dated November 19, 2009 contains non-GAAP financial measures. Table B and Table E reconcile the non-GAAP financial measures in that press release to the most directly comparable financial measures prepared in accordance with Generally Accepted Accounting Principles (GAAP). These non-GAAP financial measures include non-GAAP operating income (loss), non-GAAP net income (loss) and non-GAAP net income (loss) per share.

Non-GAAP financial measures should not be considered as a substitute for, or superior to, measures of financial performance prepared in accordance with GAAP. These non-GAAP financial measures do not reflect a comprehensive system of accounting, differ from GAAP measures with the same names and may differ from non-GAAP financial measures with the same or similar names that are used by other companies.

We compute non-GAAP financial measures using the same consistent method from quarter to quarter and year to year. We may consider whether other significant items that arise in the future should be excluded from our non-GAAP financial measures.

We exclude the following items from all of our non-GAAP financial measures:

- Share-based compensation expense
- Amortization of purchased intangible assets
- Acquisition-related charges
- Professional fees for business combinations

We also exclude the following items from non-GAAP net income (loss) and diluted net income (loss) per share:

- Gains and losses on marketable equity securities and other investments
- Income tax effects of excluded items

We believe that these non-GAAP financial measures provide meaningful supplemental information regarding Intuit's operating results primarily because they exclude amounts that we do not consider part of ongoing operating results when planning and forecasting and when assessing the performance of the organization, our individual operating segments or our senior management. Segment managers are not held accountable for share-based compensation expenses, acquisition-related charges, or the other excluded items and, accordingly, we exclude these amounts from our measures of segment performance. We believe that our non-GAAP financial measures also facilitate the comparison by management and investors of results for current periods and guidance for future periods with results for past periods.

The following are descriptions of the items we exclude from our non-GAAP financial measures.

*Share-based compensation expenses.* These consist of non-cash expenses for stock options, restricted stock units and purchases of common stock under our Employee Stock Purchase Plan. When considering the impact of equity awards, we place greater emphasis on overall shareholder dilution rather than the accounting charges associated with those awards.

*Amortization of purchased intangible assets and acquisition-related charges.* When we acquire an entity, we are required by GAAP to record the fair values of the intangible assets of the entity and amortize them over their useful lives. Amortization of purchased intangible assets in cost of revenue includes amortization of software and other technology assets of acquired entities. Acquisition-related charges in operating expenses include amortization of other purchased intangible assets such as customer lists, covenants not to compete and trade names.

*Professional fees for business combinations.* We exclude from our non-GAAP financial measures the professional fees we incur to complete business combinations. These include investment banking, legal and accounting fees.

*Gains and losses on marketable equity securities and other investments.* We exclude from our non-GAAP financial measures gains and losses that we record when we sell or impair marketable equity securities and other investments.

*Income tax effects of excluded items.* We exclude from our non-GAAP financial measures the income tax effects of the adjustments described above that relate to the current period as well as adjustments for similar items that relate to prior periods. This is consistent with how we plan, forecast and evaluate our operating results.

The reconciliations of the forward-looking non-GAAP financial measures to the most directly comparable GAAP financial measures in Table E include all information reasonably available to Intuit at the date of this press release. These tables include adjustments that we can reasonably predict. Events that could cause the reconciliation to change include acquisitions and divestitures of businesses, goodwill and other asset impairments and sales of marketable equity securities and other investments.